THE CORPORATION OF THE CITY OF WINDSOR

DAVID T. FIELDS FIRE CHIEF

PATRICK R. BURKE DEPUTY FIRE CHIEF

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FIRE & RESCUE SERVICES

December 20, 2000 Stan Tarnowski 110 Shields Court Markham, ON

L3R 9T5

Dear Stan,

Just wanted to let you know how pleased with are we the encapsulation agent. Our Apparatus and Services Equipment Division experienced no maintenance issues with the product. We have had no downtime issues as a result of corrosion. We have no coagulation deposits in the inlet filters. These were both serious problems with other products we had used.

On the fireground I cannot say enough about the encapsulation agent. It is used on every fire. Prior to the complete conversion of our fleet, we had a particularly stubborn fire that was being fought using straight water that was coming from an unconverted pumper. Some time after the arrival of the second due pumper (equipped with encapsulation agent), the incident commander swapped supply pumpers and the results were start and immediate. The lines now supplied with the encapsulation agent extinguished the fire in short order. On another occasion recently, we were engaged with firefighting a truckload of stacked tyres. The encapsulation agent was applied immediately and the fire was extinguished in a fraction of the time it would have taken normally.

Dave and I are not hesitant to express our positive experiences to others and if anyone out there wants to hear from us first hand, please put them into contact with us.

Have a happy and safe holiday season. I look forward to seeing you in the New Year.

atrick R. Burke, Deputy Fire Chief

ours truly