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April 19, 1999

Thankyou again for your call yesterday, once again it was nice to hear from you. We are using the encapsulation agent at least 4 or more times a day now. Now I know you may not think this is accurate but let me assure you it is. In fact my plant manager Bobby Sumpter advised me that we have used the product hundreds of times in the factory.

Because we are a crumb rubber manufacturer we have a serious fire hazard throughout the plant at all times. Crumb rubber is finer than talcum powder along with tyre fibre that is as fine as cotton balls, I think you get the picture. We have many small friction fires due to constant alteration of the equipment and may welding related fires as well. The encapsulation agent is the only product that can quickly extinguish the fire, lock up and any fuel and never damage any equipment. I really don't know how we could run without it. I have never found a product that works like it and I have many years of experience in this business.

If I can ever be of any help to you or your customers please do not hesitate to call me personally. I would also extend the invitation to them to visit our facility and let them see at first hand how we handle our fire hazards with the encapsulation agent.

Sincerely,

Gary Bryant, Vice President